Intelligent Demand and Supply Analysis for a leading UK food importer

The Challenge

"A significant challenge in making the right purchasing decisions for thousands of tonnes of commodities such as rice, oil and flour is not having the right insight into your customer, demand and supply chain data. Several ERP solutions have been implemented in various countries, managing hundreds of SKU´s and distribution to thousands of customers. Demand is increasing and the group has an aggressive growth strategy, customer satisfaction and purchasing is our highest priority in the current climate.

With over one hundred employees in Europe that have decision making responsibilities we need information we can trust , information needs to be a key enabler for the group".

Company Facts

250 Employees

5 European locations

Turnover £200 million

1000+ customers

The Solution

Woking collaboratively with the client was key, the challenge required a significant change to the current ways of working. Helping the client understand the steps required and plotting the journey was pivotal, it is not just about technology, but people and processes as well. We provided a shared services with a single European platform for reporting with centralised business processes supporting key decision making capabilities..

✓ Aligned business and decision making process

✓ Standardised on information, reducing the landscape from 3000+ bespoke reports to 50

✓ Implemented a centralised European Data Warehouse, with common attributes and data they could trust

✓ Implemented a shared service technology platform utilising world leading reporting tools and capabilities, reducing run rate costs by 60%

✓ Consolidated and optimised software licenses and maintenance – reducing cost by 40%

✓ Significant improvements in purchasing and supply decisions, purchasing price optimised by 2.5% and Excess and Obsolesce by 10%

✓ customer satisfaction improving YOY, delivery on time nearing 100%

Project Facts

Effort 200 man days

Duration 3 months

Data Warehouse

Change management

License consolidation

Report consolidation

Clustered enterprise platform

Education and training

Tailored support

Features

Centralised Business Process and Data Warehouse - Group Data Warehouse, with trusted data

Enterprise Business Intelligence Platform - Slice/Dice, Drill Down, Dashboards ..

Collaborative Information Exchange - Demand/Supply chain information available to customers and suppliers

Change Management - Aligning business change with an actionable training programme

Financial ROI- Proven return on investment and cost improvements

Knowledge Exchange and Support - Tailored support to help evolve the solution

Want to know how we can help, please contact us

t +44 (0) 01628 421512 or email **enquiries @trustedbi.co.uk**

Trusted Business Intelligence Limited 1 Bell Street, Maidenhead, Berkshire,SL6 1BU

trusted **bi**
Intelligence you can TRUST