

Shaping the future with a globally renowned Diamond Miner

The Challenge

“Categorising and placing a value on approximately 40% of the world’s rough diamonds by value has become increasingly demanding. There are over 100,000 ways of classifying a rough diamond and as we go through the many sorting processes, the classification will change. The accuracy of this classification is paramount, it provides us with the information on what we can supply to our customers.

Having global operations in many remote regions and sales offices throughout the world, we have a multitude of individual Business Intelligence software solutions that are deemed mission critical with a significant run rate cost. We need to reduce these costs by 60% and standardise on a single solution that will meet our operational and strategic needs”.

The Solution

Our approach to this assignment was essential to the success, change management was key, we needed to involve many stakeholders and help visualise a common strategy with them.

- ✓ Education on key aspects of Business Intelligence - terminology and features
- ✓ Clear and efficient processes to gather required Business Intelligence Capabilities and Requirements for each business area
- ✓ Consolidate findings and agree common goals and strategy
- ✓ Create RFI (Request For Information) and tender documents to leading BI vendors
- ✓ Design scoring and ranking process
- ✓ Evaluate responses and vendors proposals
- ✓ Provide guidance on strategic tool and implementation methodology
- ✓ On going Quality Assurance Assessment

Company Facts

Privately Held Company
 Founded 1888
 Global Operations
 Revenue @ \$4billion
 10,000+ Employees

Project Facts

Effort 25 man days
 Duration 2 months
 Establish current capabilities
 Define “to Be” Capabilities
 Define Strategy and Goals
 Visualise Strategy
 Create Request For tender
 Assess potential vendors
 Vendor selection
 Quality Assurance

Features



Capabilities and Requirements - Efficient processes and templates to gather, rank and assess global capabilities and requirements



Consolidation – Summarise key capabilities and requirements, presenting a current state assessment



Strategy - Working with stakeholders to formalise operational and strategic Business Intelligence Strategy



Formal Tender - Create Request For Information, vendor selection



Vendor Scoring- Formal scoring and ranking process on vendors against strategy



Global Solution Selection - Collaboratively selecting the right tool to ensure the strategy is achievable within the budgetary constraints

Want to know how we can help, please contact us

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